

Jodi L. Strang, Esquire - Principal Attorney

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SUMMARY

Real Estate Attorney with over 13 years of real estate, banking, and finance industry experience. Practice areas include Commercial and Residential loan workouts, foreclosure defense, financial restructuring, real estate title closings, and bankruptcy, etc. Committed to upholding high standards of professionalism and ethics. Actively involved in the community and charitable organizations

EDUCATION

Florida International University College of Law, Miami, Florida

Juris Doctor, August 2007

Florida Atlantic University, Boca Raton, Florida

Bachelor of Science in Business Management/Finance, May 2002

EXPERIENCE

Strang Adams, P.A. Attorneys at Law, Coral Gables, Florida

Principal/Owner

4/2009-Present

Wesoloski Carlson, LLP Attorneys at Law, Miami, Florida

Managing Attorney/Of Counsel: Real Estate Law

3/2008-6/2009

Lead Attorney of the Commercial & Residential Loan Workout Division of the firm

- Managed a team of attorneys in the transactional division of the firm
- Negotiated with lending institutions/banks to obtain complete loan workout settlements in lieu of foreclosure
- Worked closely with clients, (buyers and sellers), banks, and real estate professionals in order to bring complex real estate transactions/workouts to the closing table
- Engaged in litigation in order to assist clients in avoiding foreclosure/deficiency judgments
- Resolved various landlord/tenant issues through settlement and eviction proceedings
- Conducted client interviews and client intake
- Generated revenues for the firm from interstate business development

**Negotiated approximately \$8.2 million in settlements and saved 130 homes from going into foreclosure from 3/2008 through 6/2009. Simultaneously closed approximately \$10.5 million in real estate year to date.*

D\K Philips, Attorneys & Counselors at Law, Miami Beach, Florida

Law Clerk/Internship: Real Estate & Contract Law

8/2007-12/2007

Provided legal support for firm specializing in real estate & contract law

- Researched case law and wrote memoranda on various legal issues of contract and real estate law including but not limited to matters related to the Interstate Land Sales Act
- Drafted pleadings and motions
- Worked with clients in settlement/negotiation attempts with developers and credit agencies
- Conducted client interviews and client intake
- Assisted in preparation of documents for litigation
- Resolved various landlord/tenant issues through settlement and eviction proceedings
- Filed lawsuits and set hearings
- Managed attorney's scheduling and calendaring

**Made a major contribution to the firm through extensive legal research in finding a key element that gave several prospective purchasers rescission rights in a high profile action against a major real estate developer in Miami-Dade County.*

Trust Mortgage Capital, LLC, Deerfield Beach, Florida

Mortgage Banker

6/2006-12/2007

Generated and assisted client portfolio throughout all aspects of the residential loan origination and closing process

- Conducted client meetings to offer various residential loan products and to qualify individuals for such loans
- Assisted clients in drafting, negotiating and reviewing residential lease and purchase contracts
- Processed loans and utilized underwriting guidelines to obtain loan approvals
- Assisted private clients to secure loan modification agreements in lieu of foreclosure
- Assisted attorneys and title agencies to resolve issues in overcoming various obstacles in the closing process

- Handled residential lending matters and modifications relating to divorce proceedings, prospective foreclosures and related resolutions

**Top producer with most loans closed in 2006 & 2007. Excelled in client development, retention and loyalty.*

Meridian Residential Capital, LLC, Hallandale Beach, Florida

Mortgage Banker

10/2003-6/2006

Generated and assisted clients, realtors and developers throughout all aspects of the residential loan origination and closing process

- Conducted meetings with clients to suggest and pre-qualify individuals for various types of loans
- Worked on site for several large condominium projects as an on-site lender and obtained private loan applications
- Corresponded directly with attorneys and title companies in order to expedite and complete residential closings
- Worked with several institutions post closing to ensure accuracy prior to submitting packaged loans to investment banks

**Top producer every year consecutively with a record 307 loans closed in 2005 and a record \$92 million in mortgage portfolio generation.*

ADR Financial, Sunrise, Florida

Financial Consultant/Loan Officer

3/2003-10/2003

Met with clients, consulted and prepared debt consolidation plans to restructure obligations to maximize savings and minimize debt.

- Consulted with clients on various options available to manage debts and maximize wealth
- Provided home loan options and mortgage services

**Top performing consultant with highest level of new account acquisition and new client development.*

MBNA America Bank, NA, Boca Raton, Florida

Financial Representative/Customer Advocate

10/1997-3/2003

Managed client relations and retention, ascertained creditworthiness, and negotiated interest rate offerings on a diverse portfolio of accounts

- Assisted in client retention, analyzed and consulted with clients for debt consolidation and financial restructuring options
- Assisted with the maximization of team productivity as a managing mentor and ensured customer satisfaction by assisting in quality control monitoring

**Top performing representative in sales, customer retention, and mentor goal achievement every year consecutively.*

BAR ADMISSIONS

- Florida Bar
- U.S. District Court for the Southern District of Florida
- U.S. District Court for the Middle District of Florida
- U.S. District Court for the Northern District of Florida

LICENSES

- Certified Supreme Court Civil Circuit Mediator
- Real Estate Sales Associate (Broker- Pending)
- Mortgage Broker
- Notary Public

PROFESSIONAL ASSOCIATIONS

- American Bar Association
- Dade County Bar Association
- Young Lawyers Division of Dade County Bar Association
- Member of FASH- Florida Attorneys Saving Homes
- Aqua Foundation for Women- Board of Directors
- MDGLCC/GALLA

VOLUNTEER

Dade County Legal Aid/Put Something Back

3/2008-Present

Represents several clients (on a pro bono basis) who are facing foreclosure to assist them in retaining their homes and avoiding foreclosure